DEAR FRIENDS

At the Y, strengthening communities is our cause, and we are committed to helping people reach their full potential. Our focus on youth development, healthy living, and social responsibility allows us to change lives while addressing critical community needs. We’d like to personally thank our members, donors, and volunteers for making our work possible.

Some highlights from 2017 that you made possible include:

• Our Stanwood-Camano YMCA celebrated its one year anniversary, and is becoming our largest membership branch – serving more than 8,000 individuals.

• Fundraising for the new Everett Family YMCA is soaring past early expectations, and a community groundbreaking celebration is scheduled for June 9, 2018.

• The YMCA of Snohomish County was selected as one of 12 YMCAs in the nation to participate as a New American Welcome Center. With more than 42 million foreign-born individuals living in the United States, it is more important than ever to foster an environment where programs and services are accessible and supportive for all.

• Our Board of Trustees adopted a new three-year strategic plan that will guide us through 2020.

The Y continues to be a leader, both locally and nationally in improving the health and well-being of our community. Our investments in Capital Development, Membership, and Diversity and Inclusion enable us to serve many more people in our community than ever before. These investments help them make lasting, positive change regardless of age, health, gender, or socioeconomic status.

Engaging and supporting all segments of society comes naturally to us, as a global organization with an inclusive mission and enduring core values. Whether you are new to this country or have lived here your entire life, our Ys want to help you reach your full potential. This always has been, and always will be, an essential part of our promise to people and communities.

This is an exciting time for the YMCA of Snohomish County. Our work together gives us much to be proud of and many new opportunities to explore. With this report, we invite you to learn more of the many ways in which our work builds a stronger, healthier community.

The Y™ For a better us.
FINANCIAL REPORT

Revenue & Support

<table>
<thead>
<tr>
<th>Function</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership</td>
<td>13,264,905</td>
<td>11,285,781</td>
</tr>
<tr>
<td>Child Care &amp; Camp</td>
<td>6,397,530</td>
<td>6,005,400</td>
</tr>
<tr>
<td>Other Programs</td>
<td>1,377,305</td>
<td>1,177,527</td>
</tr>
<tr>
<td>Contributions*</td>
<td>4,998,539</td>
<td>5,529,543</td>
</tr>
<tr>
<td>Grants*</td>
<td>380,156</td>
<td>291,726</td>
</tr>
<tr>
<td>United Way</td>
<td>150,579</td>
<td>237,523</td>
</tr>
<tr>
<td>Special Events (net)</td>
<td>169,548</td>
<td>147,074</td>
</tr>
<tr>
<td>Investment Income</td>
<td>632,714</td>
<td>290,534</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>111,355</td>
<td>121,221</td>
</tr>
<tr>
<td><strong>Total Revenue &amp; Support</strong></td>
<td><strong>27,482,631</strong></td>
<td><strong>25,086,329</strong></td>
</tr>
</tbody>
</table>

Expenses by Function

<table>
<thead>
<tr>
<th>Function</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership</td>
<td>3,082,536</td>
<td>2,896,695</td>
</tr>
<tr>
<td>Health &amp; Wellness</td>
<td>3,278,945</td>
<td>3,222,675</td>
</tr>
<tr>
<td>Child Care &amp; Camp</td>
<td>4,174,975</td>
<td>3,850,544</td>
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<tr>
<td>Other Programs</td>
<td>10,904,447</td>
<td>10,370,871</td>
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<tr>
<td>Management &amp; General</td>
<td>2,214,547</td>
<td>2,130,656</td>
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<tr>
<td>Fundraising</td>
<td>373,674</td>
<td>503,210</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>24,029,124</strong></td>
<td><strong>22,974,651</strong></td>
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</table>

Change in Net Assets

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Includes Capital Campaign Contributions of $3,205,294 and $3,598,106 in 2016</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Organizational Growth

- Participants: 2008 to 2017
- Financial: $35,000,000 to $30,000,000
- Revenue, Expenses, Participants
Snohomish County residents have a connection with the YMCA. In 2017 the Y served 102,551 community members through its six branch locations, 54 program sites, and Big Brothers Big Sisters affiliation.

**YOUTH DEVELOPMENT**

- **1,526 CHILDREN** attended school-age and early education child care programs, providing working parents with dependable support, and kids with the opportunity to thrive in a safe, trustworthy setting.

- **158 MENTORING MATCHES** Big Brothers Big Sisters provides quality one-to-one, school-based, and community-based mentoring.

**HEALTHY LIVING**

- **58,557** adults took a step toward better health through YMCA programs and healthy living activities.

- **313 ADULTS** participated in chronic disease prevention programs such as Pedaling for Parkinson’s, LIVESTRONG® Cancer Survivors, Diabetes Prevention, or weight loss programs.

- **247** participants received resources to reduce youth obesity and establish healthy family lifestyles through our ACT! (Actively Changing Together) program.

**SOCIAL RESPONSIBILITY**

- **$3.7 MILLION** was provided in youth and family program subsidies to nurture the potential of 38,993 children and teens throughout Snohomish County.

- **2,450** volunteers offered valuable assistance with policies, programs, and activities donating 42,112 hours of service.

Visit YMCA-SNOCO.ORG/ABOUT to see the full 2017 Impact Report.
ANNUAL CAMPAIGN

The YMCA of Snohomish County makes every effort to ensure that no person, especially youth, will be denied access to programs and membership because of financial hardship. The YMCA’s Financial Assistance Program is supported by contributions to the Annual Campaign.

<table>
<thead>
<tr>
<th>Branch/Unit</th>
<th>Gifts</th>
<th>CRT*</th>
<th>Funds Raised</th>
</tr>
</thead>
<tbody>
<tr>
<td>Association Office</td>
<td>231</td>
<td>120</td>
<td>$403,300</td>
</tr>
<tr>
<td>Big Brothers Big Sisters</td>
<td>163</td>
<td>36</td>
<td>$85,161</td>
</tr>
<tr>
<td>Everett Family Branch</td>
<td>388</td>
<td>65</td>
<td>$220,297</td>
</tr>
<tr>
<td>Marysville Family Branch</td>
<td>326</td>
<td>46</td>
<td>$200,359</td>
</tr>
<tr>
<td>Mill Creek Family Branch</td>
<td>465</td>
<td>39</td>
<td>$150,169</td>
</tr>
<tr>
<td>Monroe/Sky Valley Family Branch</td>
<td>487</td>
<td>55</td>
<td>$170,151</td>
</tr>
<tr>
<td>Mukilteo Family Branch</td>
<td>423</td>
<td>45</td>
<td>$186,057</td>
</tr>
<tr>
<td>Stanwood-Camano Branch</td>
<td>314</td>
<td>38</td>
<td>$137,042</td>
</tr>
<tr>
<td>YMCA of Snohomish County - TOTALS</td>
<td>2,797</td>
<td>434</td>
<td>$1,552,536</td>
</tr>
</tbody>
</table>

*CRT - Chair’s Round Table members contributing $1,000 or more annually.

During 2017, $2.36 million was provided in direct financial assistance to 10,259 individuals. In addition, through the generosity of our donors, members, and specific program grants, we were able to provide subsidized programs and services to thousands of kids, youth, and families who would not otherwise be able to participate, thus extending opportunities and increasing access to YMCA asset-building programs in extraordinary ways.

MY Y STORY

Suzanne is pedaling for her life

My journey with Parkinson’s began with diagnosis in 2010. Parkinson’s disease is a progressive, degenerative, neurological disease with no cure. I took the prescribed medications and for five years I felt like I was a passenger, going along for the Parkinson’s ride. In 2015 everything changed. My symptoms were stronger and medications no longer provided relief. It was a wake-up call that showed me how strong my opponent was. I could not afford to be a passenger any longer. I needed to become my own advocate in fighting this disease.

In May 2017 the Marysville YMCA launched a Pedaling for Parkinson’s class. Understanding that many people with Parkinson’s cannot afford the additional expense of classes, they provide the class at no cost to participants.

The Pedaling for Parkinson’s class provides a place of community where we can share our ups and downs with those who truly understand what we are experiencing. Together we become stronger in spirit, mind, and body.
The YMCA of Snohomish County is grateful for the individuals, families, and businesses whose pledges to the Annual Campaign make our work with young people possible. During the 2017 campaign, 2,671 donors invested $1,552,536 to support and strengthen our community. Limited space precludes listing the names of every donor. Donors listed here contribute $1,000 or more annually and are members of our Chair’s Round Table.
Kiwanis Club of Marysville
Dr. Kim & Julie Kron
Leavitt Northwest
M&R Industries, Inc.
Marysville/North County Family Branch YMCA
Janelle & Martin McFalls
Peter & Catrina Millikan
Bernie Morris
PLC Insurance
Proform Foundations
Bill & Marcella Reed
Jim & Barbara Rowley
The Schmidt Family
Soroptimists International of Marysville
Wal*Mart Foundation
Zachry Enterprises
Wayne Zachry
Anonymous

MILL CREEK FAMILY BRANCH
Pacesetter ($5,000-9,999)
Cochran Inc.
Pedaling for Parkinson’s Mill Creek
Advocate ($2,500-4,999)
Sharon & Dave Burilson
The Connell Family
Crane Fund for Widows and Children
Brent & Terry Huffer
Sherman O. Loges
The Lucas Family
Robbins Family, In honor of Heatherwood Childcare Teachers & Staff
Andrew & Catherine Siguenza
Champion ($1,000-2,499)
Piir Badenhop
Douglas & Michele Braid
Matt & Malaika Brown
Krista & Scott Burkart
Bill Doran
Enterprise Holdings Foundation
Kirsten & Paul Fischer
GLY Construction
Dennis & Judith Hewitt
The 12th Man
Reed McNulty
Mill Creek Family Branch YMCA
Mill Creek Family Branch YMCA “Health & Well-Being”
National School Studios
Bryan & Robin O’Donnell
Rotary Club of Everett-Port Gardner
Kyla Smith
Windermere Real Estate-Mill Creek Inc.
Kaufman Vending*
MONROE/SKY VALLEY FAMILY BRANCH
Pacesetter ($5,000-9,999)
Monroe Public Schools Foundation
On the Wall
Rotary Club of Monroe
Sahara Pizza of Monroe
Advocate ($2,500-4,999)
Benson Family
Wendy & Derek Coffman
Damar AeroSystems, a Division of Senior Operations, LLC
Donald Kim, D.D.S Family and Cosmetic Dentistry
Richard Hanson
Priscilla & William High
HomeTown Values Magazine
Kirtley-Cole
Monroe/Sky Valley Family Branch YMCA “Aquatics
Monroe/Sky Valley Family Branch YMCA “Membership
Deb Nalty & Jeff Shober
The Johnson Family & Speedway
Chevrolet
Anonymous
Champion ($1,000-2,499)
Alpine View Veterinary Hospital
Michael Berg
Builder Supply
Patsy & Eiron Cudaback
Hans & Martha Dankers
Megan Dear
Enterprise Holdings Foundation
Evergreen Health
Fotos
Tyler & Heather Free
Jeff & Eileen Hambleton
Scott Harris
High Road Promotions, LLC
Jean & Bill Higgins Family Trust
Johansen Mechanical, Inc.
LuLaRoe Rachel McKeen, LuLaRoe
Carrie Ash, LuLaRoe Dawn Skinner
Molina Healthcare of Washington
Monroe Digital Copy Center
Mulvanny Family
N.W.S.M.W. Organizational Trust
Rosemary O’Neil & Grenville Legge
Kim & Michael Overton
Papa Murphy’s Pizza
Raidor’s Dodge, Chrysler, Jeep of Monroe
Jason Rukman
Servpro of North Everett/Lake Stevens/ Monroe
SMACNA Western Washington Sheet Metal Industry Fund
Jenell & James Steltz
Cindy Tucker
Anonymous – 4
MUKILTEO FAMILY BRANCH
Community Builder ($10,000+)
John & Ann Collier
Steve & Kim Sant
Pacesetter ($5,000-9,999)
Anthony’s Seafood Grill
John Cramer & Suzanne Poppema
Dan & Debbie Squires
Anonymous
Advocate ($2,500-4,999)
Martin Cross
Embajadores de la YMCA
Tom & Sue Gaskin
Lane Powell PC
South Everett Mukilteo Rotary Club
Dr. Tracy & Patricia Spencer
Whidbey Coffee
Champion ($1,000-2,499)
Greg Abbey
Merrie & Farshid Babazadeh
Simon Bai
Katie Bumstead
Christine & Jay Cook
E.N.D. Group, Inc.
Dave & Kathleen Eaton
Herb & Robin Fox
Rexanne Greenstreet
Mark & Marla Gregory
Clair & Sally Grube
Carol & George Holser
Michael A. Ingram MD & Barbara W. Ingram
Helen Kendall & Bill Sanford
Kiwanis Club of Mukilteo
Brian Larson
Macy’s
Jean McKay
Devin McLane
Molina Healthcare of Washington
Harold & Julie Muschett
Newtech Communications
Richard RafOTH
Rossart Family
Mike & Kathy Sierra
Shawn L. Slack & Anne D. Rees
Dr. Mark & Michelle Valentine
Walters & Wolf Curtain Wall, LLC
George Youngstrom
Anonymous
STANWOOD-CAMANO YMCA
Community Builder ($10,000+)
Jeffrey & Katherine Haas
Northend Truck Equipment
Stanwood Community Ministries
Anonymous – 2
Pacesetter ($5,000-9,999)
Pat, Carrie & Michael Richardson
Brad & Lynnette Roberson
Advocate ($2,500-4,999)
Steven Jones
Leak Family
Craig & Rose Olson
Windermere Foundation
Champion ($1,000-2,499)
Boeing Employees Credit Union*
Raymond R. Brandstrom
The Bredereck Family
Cameron & Katie Brown
Tom & Laura Byers
Fraternal Order of Eagles No 3041
GLY Construction
T. Andrew & Heidi Gottas
Josh Gottas
Ronda Hardcastle
Randy & Marla Heagle
David Howe & Jen Marcure
Saratoga Transitional Rehab
Connie Kelley
Bill & Yong Kinnune
David Leak
Cindy Lenz
Little Ceasars Pizza
Loco Billy’s Wild Moon Saloon Inc.
Ron & Peggy Manz
Tom Nowak
SGCive
Pat Rimmer Les Schwab Tire Center
Seth Sharp
Dennis & Terri Jean Smith
Dianne White
Mark & Kim Williams
Windermere Real Estate/ CIR
Anonymous
BIG BROTHERS BIG SISTERS
Community Builder ($10,000+)
Comcast
Anonymous
Pacesetter ($5,000-9,999)
Fluke Corporation
Advocate ($2,500-4,999)
Mike & Julia Ellis
Dan & Ash Gunderson
The Keg Spirit Foundation
Anonymous
Champion ($1,000-2,499)
Chris & Christin Browne
Debbie & Jeffrey Cobb
Scott & Renee Comey
Mitch & Marianne DePriest
Clint Diehm
Joe & Ann Ennis
The Everett Clinic
Matt & Cindy Hiltum
Mike & Crystal Lanning
Leslie & Doug Lauer
Rick & Kellie Lawton
Brian & Suzanne Leavitt
Hasan Mateen
Maddy Metzger-Utt & Randy Utt
Aimee Mills
Terrence Nevins
Gus & Molly Pishue
RDH Painting
Molly Rengo & Brad Wiens
David & Julie Rost
Pamela Shields
Chris Thom & Katherine Smith
John & Dana Tubbesing
Renee & Tom Valenti
Windermere Foundation
Anonymous

HERITAGE CLUB

The Heritage Club is a special group of people who believe in the purpose and traditions of the YMCA of Snohomish County and want to ensure this heritage of values is continued for future generations. Heritage Club members support the YMCA through either a direct contribution to the YMCA Endowment Fund or by including the YMCA in their estate plans. The purpose of the Heritage Club is to encourage thoughtful gifts as a primary means of building a strong endowment capable of providing lasting support for the YMCA mission for years to come.

During 2017, the YMCA Endowment fund provided $420,000 of financial support to many programs and services offered through the YMCA’s branch and affiliate locations.
BOARD OF TRUSTEES
Dr. Gary Cohn, Chair
Matthew Reinhard, Vice-Chair
Phyllis Turner-Brim, Vice-Chair
Monti Ackerman, Treasurer
Darren Redick, Asst. Treasurer
Dr. Jeff Bissey, Secretary
Scott Forslund, Past Chair
Andrew Ballard
Bob Dobler
Brian Evans
Jaret Garcia
John Haarlow
Lacey Harper
Ray Sievers
Sarah White
Paul Wells-Edwards
Kevin Weed
Brooks Walton
Cathy Surdyk
Brian Stuchell
Angie Sievers
Karen Moore
Mike Ankrom
Kathy Atwood
Karen Barhanovich
Maurice Barnes
Jeff Boggs, DPM
Jim Courrier
Gary Doughty
Janice Ellis
Dr. Bill Finley
Dr. George Will, Treasurer
Dr. Bill Gaskin, Past Chair
Debbie Barger Smith, Treasurer
Scott Comey, Chair
Aimee Mills, Vice Chair
Chris Thom, Treasurer
Debbie Cobb, Secretary
Matt Holttum, Past Chair
Chris Browne
Clint Diehm
Joe Ennis
Dan Freeman
Travis Gannon
Dan Gunderson
Elizabeth Khalaf
Hasan Mateen
Ross Maynard
Terrence Nevins
Cyrus O’Bryant
Molly Pishue
Molly Ringo
Herb Fox, Past Chair
Dr. Mike Gilson, Vice Chair
Dr. John Cramer, Treasurer
Herb Fox, Past Chair
Simon Bai
Dr. Katie Burnstead
Amy Byrum
Maggie Deacon
Dr. Jacqueline de Leon-Estes
Mark Gregory
Dr. Mike Ingram
Dan Kittle
Dr. Marc Larsen
Devin McLane
Samantha Muschett
Tony Parker
Megan Reed
Gretchen Reynolds
John Stupey
Dan Squires
Paul Shin
Dr. George Youngstrom
Doug Zook

BIG BROTHERS BIG SISTERS
Scott Comey, Chair
Aimee Mills, Vice Chair
Chris Thom, Treasurer
Debbie Cobb, Secretary
Matt Holttum, Past Chair

BBBS-SNOCO.ORG
425 222-2227

MISSION
To inspire, nurture, and strengthen culturally vibrant communities through youth development, healthy living, and social responsibility.

YMCA OF SNOHOMISH COUNTY
EVERETT FAMILY YMCA
AND ASSOCIATION OFFICES
2720 ROCKEFELLER AVE., EVERETT 98201
425 258 9211

MARYSVILLE FAMILY YMCA
6420 60TH DRIVE NE, MARYSVILLE 98270
360 653 9622

MILL CREEK FAMILY YMCA
13723 PUGET PARK DRIVE, EVERETT 98208
425 337 0123

MONROE/SKY VALLEY FAMILY YMCA
10601 47TH AVE. W., MUKILTEO 98275
425 493 9622

STANWOOD-CAMANO YMCA
7213 267TH ST NW, STANWOOD 98292
360 629 9622

STANWOOD - CAMANO YMCA
14033 FRYELANDS BLVD., MONROE 98272
360 805 1879

MUKILTEO FAMILY BRANCH YMCA
13723 PUGET PARK DRIVE, EVERETT 98208
425 337 0123

YMCA-SNOCO.ORG

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